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Top Skills

Product Operations
US Healthcare
Product Operation

Languages

Nepali (Native or Bilingual)
Hindi (Professional Working)
English (Full Professional)

Certifications

Certified Scrum Product Owner®
(CSPO®) - Certified Badge
Certified ScrumMaster® (CSM®)
Certified Scrum Product Owner
(CSPO)

Honors-Awards

Dean's honour lists.
Introceptor of the Year 2017
Champion of Champions

Publications

Comparative Analysis of Agile
Development Scrum Methodology
Vs Other Software Development
Methodologies

Bishal Vaidya

Director of Product Management | CSPO® | CSM®
Kathmandu, Bāgmatī, Nepal

Summary

I'm passionate about driving development processes, delivering successful projects, and building lasting client relationships. My career spans customer success, product growth, and business development—each playing a key role in shaping my journey in the tech world.

From an early age, I've been fascinated by the evolving IT landscape. That curiosity has grown into a career focused on turning ideas and logic into impactful software through both programming and project leadership. As a natural leader, I thrive on initiating change, empowering teams, and pushing for greater efficiency and collaboration.

With over 12 years of experience in Software Development, I've contributed across industries including education, migration, finance, e-commerce, and healthcare. Every project has sharpened my problem-solving skills and deepened my approach to innovation.

Looking ahead, I'm focused on creating platforms that not only deliver real value today but also leave a meaningful legacy for the future. I believe in action over theory, and I'm always eager to share what I've learned to support and grow alongside the community.

Experience

Claros Analytics

4 years 7 months

Director of Product Management

January 2026 - Present (7 months)

Princeton, New Jersey, United States

Senior Product Manager

January 2022 - January 2026 (4 years 1 month)

Princeton, New Jersey, United States

- Introduce global standard SDLC processes with smooth implementations and continuous monitoring
- Develop and implement product strategies consistent with company vision and market needs
- Analyze feedback from customers and all stakeholders to provide best solutions through the application
- Work with senior management to create product plans and roadmaps
- Lead product managers, business analysts and coordinate cross-functional teams
- Produce and review product requirement documents (PRD) and business requirement documents (BRD)
- Ensure products and releases are launched correctly and on schedule
- Proper resource planning and its deployment for a successful implementation and smooth deliveries
- Track Product use and impact on end users to plan for its growth, enhancements and scale

elinica communications GmbH

Scrum Master

October 2020 - October 2025 (5 years 1 month)

Zurich, Switzerland

- Introduce agile scrum environment and conduct all scrum ceremonies like daily standups, sprint planning, retrospectives, etc.
- Manage projects scope, timeline and work with PO and scrum team for successful deliveries
- Planning deliverables and helping teams monitor performance
- Resolving issues that hinder the teams' work and expedite the deliveries

Globaly.io

Product Manager

October 2019 - January 2022 (2 years 4 months)

- Managing the product line life cycle from strategic planning to tactical activities.
- Specifying market requirements for current & future products by conducting market research using multiple channels supported by on-going calls and visits to customers and prospects.
- Prepare, maintain, and evangelize the product roadmap that defines product enhancements for short and long-term releases.
- Developing and implementing a company-wide go-to-market plan, overseeing inter-departmental

activities to execute plans.

- Responsible for product launch and release plans. Coordinates internal and external product launches

working with Marketing Support and Training teams.

- Work with sales management and other contributors to evaluate and prioritise opportunities and

develop strategy.

- Create feature descriptions to provide guidance to Business Analysts and contribute and approve the

product-related Business Requirements Documents.

IntroCept

Product & Operations Manager

November 2016 - January 2022 (5 years 3 months)

Lalitpur, Nepal

- Provide inspired leadership for the organisation.
- Supervise Product, Design, Development, QA, Marketing, Sales & Support Team.
- Develop, implement, review and make important policy, planning, and strategy decisions.
- Oversee the HR department for policy implementation, recruitment and other HR involvements.
- Introduce and maintain a company culture that encourages top performance and high morale.
- Oversee budgeting, reporting, planning, executing and auditing.
- Coordinate and work closely with the board of directors and senior stakeholders to determine values and mission, and plan for short and long-term goals.
- Ensure all legal and regulatory documents are filed and monitor compliance with laws and regulations.

Agentcis

Product Manager

November 2016 - January 2022 (5 years 3 months)

Kathmandu, Bāgmatī, Nepal

- Managing the product line life cycle from strategic planning to tactical activities.
- Specifying market requirements for current & future products by conducting market research using multiple channels supported by on-going calls and visits to customers and prospects.

- Prepare, maintain and evangelize the product roadmap that defines product enhancements for short and long-term releases.
- Developing and implementing a company-wide go-to-market plan, overseeing inter-departmental activities to execute plans.
- Responsible for product launch and release plans. Coordinates internal and external product launches working with Marketing Support and Training teams.
- Work with sales management and other contributors to evaluate and prioritize opportunities and develop strategy.
- Create feature descriptions to provide guidance to Business Analysts and contribute and approve the product-related Business Requirements Documents.

Cetrix Cloud Services

Project Manager - Digital Process Automation and Customer Life Cycle Research (Part-Time)

August 2017 - December 2018 (1 year 5 months)

Dover, Delaware Area

- Digital Process Automation and Customer Life Cycle Research
- Process development and implementation
- Client communication and account handling
- Marketing and graphical project handling including content creation, graphics, etc.

Deerwalk Institute of Technology

Faculty Member

August 2016 - December 2018 (2 years 5 months)

Nepal

- Mentoring students in writing business proposals and technical documentation.
- Prepare the students practically to fit in the real industrial world with skills to cope-up with their demands.
- Encourage and help students to work on their ideas to form a practical implementation in the real world.
- Guide and help students in building up their communications and presentation skills.
- Monitor and test the students on a regular basis to make sure they are learning, acquiring the knowledge and growing.

Deerwalk Inc

3 years 1 month

Associate Project Manager

June 2016 - December 2016 (7 months)

Kathmandu, Nepal

- Conduct daily stand ups with the Project's Development Manager, QA Manager and the Team leads.
 - Conduct sprint planning and resource allocations for the tasks in the beginning of every release.
 - Conduct Project's Weekly Bug Triage Meeting and send out its report biweekly to all the Project stakeholders.
 - Conduct the weekly PA call meeting with the US Team and discuss over the project thoroughly.
 - Represent the project in the weekly products call, among all the projects and update the status of the project to the US Team.
 - Maintain and update the project status report everyday and email the report to all the stake holders every day.
 - Maintain and update the maintenance sheet for the bugs that are detected on the Triage.
- Provide coaching and guidance to the team members about every aspect of the project so that the team members can understand their tasks fully and act on them efficiently.
- Take responsibility and ensure to follow all the processes that are implemented in the development cycle.
 - Need to communicate and coordinate with all the team members of all the projects to accomplish the tasks.
 - Communication was sharp and prompt. Had to be alert all the time 24*7 and be ready to assist or provide support if needed.
 - Maintain a good communication and clear understanding between the US team and the Nepal team.

Software Engineer

February 2015 - June 2016 (1 year 5 months)

Kathmandu, Nepal

- Code in Java/ Grails and implement the design using HTML and CSS into existing Java sites or in a new system. Once the system is developed, then it is packaged and deployed.
- Work with SQL databases, for creating tables and functions according the designs provided.

- Responsible for Features, fixing client side and server side issues and delivering them before the deadlines.
- Mentor interns, trainees and other subordinates.

Associate Software Engineer

December 2013 - February 2015 (1 year 3 months)

Kathmandu, Nepal

- Development of web application at the front end for the healthcare projects.
- Align technology with both long ranged company goals and internal technology standards

Mega Bank Nepal Limited

Summer Intern

June 2013 - August 2013 (3 months)

Kathmandu, Nepal

- Worked in the Communication, and Networking and security department of the bank and with the most IT professionals. Also, got involved in the Networking project using VPN.
- Was involved in the projects of Remittance with the other local and international banks.

Dunraven Downtown

Assistant Manager

May 2009 - September 2011 (2 years 5 months)

Estes Park, Colorado

- Take care of the entire Restaurent Business.
- Help in scheduling the resources.
- Keep track of the entire inventory.
- Recruit processes.
- Responsibly drive the business and take full in charge while on the floor.

Education

Louisiana Tech University

Bachelor's in Science, Computer and Information Systems Security/
Information Assurance · (2009 - 2013)

Nepal College of Information Technology

Master's Degree, Computer and Information Systems Security/Information Assurance · (2015 - 2017)

Riverdale High School

High School, Physics, Chemistry, Mathematics and Computer · (2006 - 2018)